# Earthquake Insurance on Dwelling Risks

March 20, 2012

SOMPO JAPAN INSURANCE INC.

## 1. Earthquake Insurance on Dwelling Risks

## (1) Subject and contract method of Earthquake Insurance

The subject for Earthquake Insurance on Dwelling Risks is dwelling houses (buildings used exclusively or partially as residences) and household goods (movables for domestic life). Contracts for Earthquake Insurance on Dwelling Risks are concluded attached to the main fire insurance policy and cannot be concluded separately.

## (2) Scope of cover

Earthquake Insurance on Dwelling Risks will compensate for losses of building and/or contents caused by fire, destruction, burying or washing-away following an earthquake, volcanic eruption, or tsunami.

#### (3) Amount of coverage

The insured amount of Earthquake Insurance on Dwelling Risks is set between 30% and 50% of the insured amount of fire insurance. The upper limits are 50 million yen for dwelling houses and 10 million yen for household goods.

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# (4) Appraisal

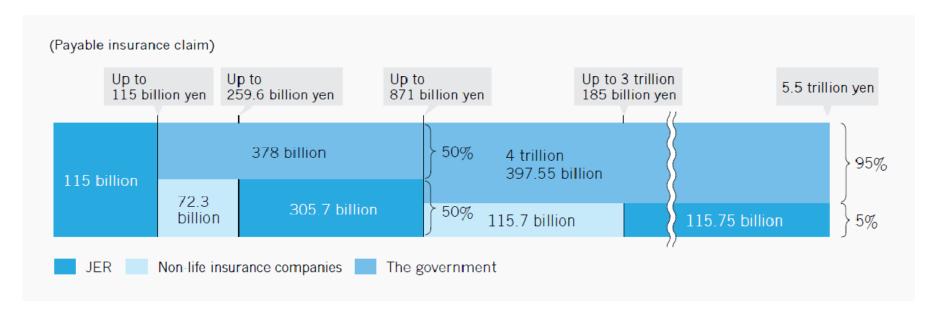
Categorize damage status into 3 groups for prompt payment.

Insurable objects	Degree of loss	Amount of insurance claim paid
Residential buildings, personal property	Total loss	100% of amount insured (up to the current price* of the insurable objects)
	Half loss	50% of amount insured (up to 50% of the current price of the insurable objects)
	Partial loss	5% of amount insured (up to 5% of the current price of the insurable objects)

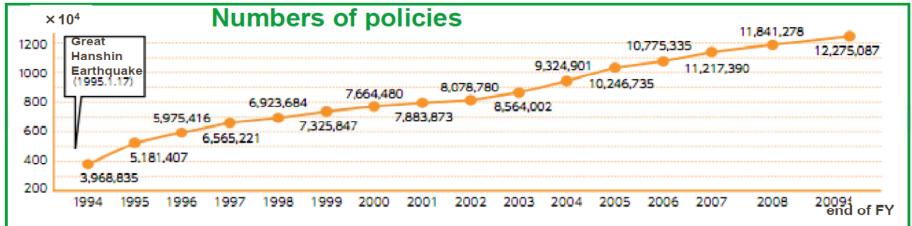
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## (6) Reinsurance scheme

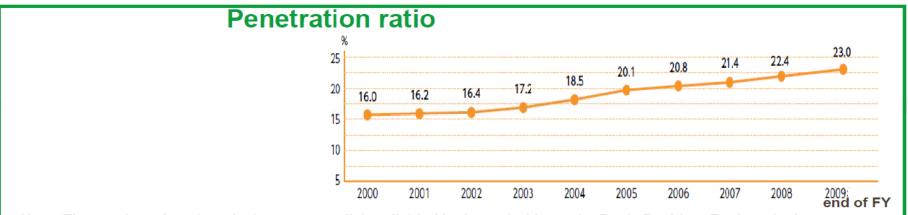
In the event that a major earthquake happens, it can result in large payouts of insurance claim by insurance companies. Because there is a certain limit, to the ability of these companies to make payments, the government shares insurance responsibility with them through reinsurance.



#### 2. Statistics



Note: The number of earthquake insurance policies at the end of each fiscal year, excluding cooperative (*Kyosai*). Source: The Non-Life Insurance Rating Organization of Japan.



Note: The number of earthquake insurance policies divided by households on the Basic Resident Register in Japan at the end of each fiscal year, excluding cooperative (*Kyosai*).

Source: The Non-Life Insurance Rating Organization of Japan.

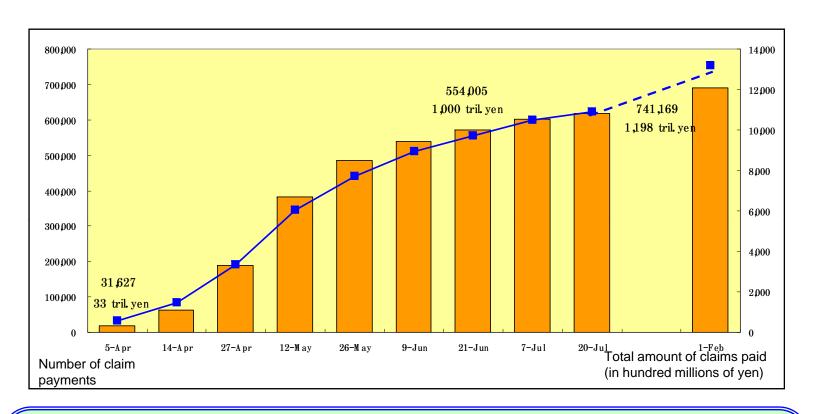
## 3. The basic policy of the Earthquake Insurance Central Command

The GIAJ's basic policy and future measures for the Great East Japan Earthquake (hereinafter the Earthquake) were decided at a meeting of the Earthquake Insurance Central Command on March 17th, 2011. Under the policy, appropriate and prompt measures have been taken by the Japanese general insurance industry (hereinafter the industry).

#### **Basic Policies**

- 1. The Earthquake in east Japan was an unprecedented national crisis. The industry is to make unified efforts to achieve the purpose of earthquake insurance, which is to contribute to the stability of lives of the affected people.
- 2. While large areas and a large number of insured properties were damaged, the industry is to make unified efforts to achieve prompt, appropriate and fair insurance payments.
- 3. The industry is to respond to consultations from policyholders and affected people with empathy to reduce their burden as much as possible.

## 4. Payment status of Earthquake Insurance on Dwelling Risks



Ten months after the disaster, 98.8% of inquiries received have been settled. The total amount of claims paid for earthquake insurance on Dwelling Risks will be JPY 1.2 trillion.

"To contribute to the stabilization of the lives of the affected people", which is the objective of Earthquake Insurance, the industry has made concerted efforts for prompt payments of insurance claims.

Key figures related to insurance claims due to the earthquakes and tsunamis in eastern Japan, as of February 1, 2012

Earthquake Insurance Attachment Rate by Prefecture

	pr	Kanto,Koshinetsu,and Shizuoka										Tohoku									The		
Total	Other prefectures	Subtotal	Shizuoka	Nagano	Yamanashi	Niigata	Kanagawa	Tokyo	Chiba	Saitama	Gunma	Tochigi	Ibaraki	Subtotal	Fukushima	Yamagata	Akita	Miyagi	Iwate	Aomori	Hokkaido	Region	figures be
864,497	771	456,759	3,270	349	2,678	1,808	25,253	111,032	97,687	44,545	9,925	43,993	116,219	405,717	83,167	3,592	2,177	277,554	30,622	8,605	1,250	Number of inquiries (*1)	low were gather
855,692	745	450,453	3,212	344	2,563	1,785	24,616	108,816	96,295	43,855	9,856	43,585	115,526	403,254	82,250	3,545	2,150	276,329	30,422	8,558	1,240	Number of settled cases (*2)	The figures below were gathered from domestic and foreign insurance companies
752,249	326	376,977	2,570	242	2,151	1,313	18,401	85,122	82,156	34,268	8,306	37,269	105,179	374,212	76,439	3,008	1,841	258,488	27,017	7,419	734	Number of claim payments	d foreign insura
1,208,107,429	301,115	431,651,054	1,873,501	281,481	1,514,726	998,216	15,814,817	80,694,222	104,030,022	26,187,733	6,997,182	42,080,830	151,178,323	775,407,768	154,962,590	2,419,305	1,027,921	554,451,134	57,678,507	4,868,312	747,493	Total amount of claims paid (in thousands of yen)	nce companies.
48.1	Total		51.6	35.8	52.5	50.1	48.3	45.5	45.0	45.3	35.0	40.2	41.6		40.1	43.2	51.4	68.7	44.6	48.5	44.9	Attachment Rate (%) (*3)	(FY 2010)

(FY 2010)

201	Total		51.6	35.8	52.5	50.1	48.3	45.5	45.0	45.3	35.0	40.2	41.6	
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\*3 "Earthquake Insurance Attachment Rate" represents the number of Earthquake dwelling houses. dwelling houses, divided by Insurance policies attached Fire Insurance policies for Insurance policies for the total number of Fire

(Examine Non-Life Insurance Rating Organization of Japan)

insurance companies received requests for damage investigation, inquiries about earthquake insurance coverage, and requests for advice on the policyholder's contract. \*1 The number of inquiries includes the number of cases where the

companies simply received requests for damage investigation. where claim payments were or were not made as a result of an actual investigation and cases that were settled when the insurance \*2 The number of settled cases includes both the number of cases

(Examine GIAJ)